



# City of Sausalito

## Strategic Resource Allocation Plan

### FY 2010-12





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# City Council & City Staff

## City Council

Jonathan Leone, Mayor

Linda Pfeifer, Vice Mayor

Carolyn Ford, Council member

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## Executive Staff

Charlie Francis, Administrative Services Director/Treasurer

Jeremy Graves, Community Development Director

Michael Langford, Parks & Recreation Director

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Mary Wagner, City Attorney

Scott Paulin, Chief of Police

Jim Irving, Fire Chief

**Adam Politzer,  
City Manager**



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# Budget Message

29 June 2010  
Mayor and City Council

Dear Mayor and Council Members:

Presented herein is the proposed strategic resource allocation plan of the City of Sausalito for the 2010 - 2012 fiscal years. The two-year budget, for all funds is recommended at \$20,786,527 for FY 2011 and \$21,345,824 for FY 2012. The two-year budget, for the City's General Fund is recommended at \$14,258,712 for FY 2011 and \$14,428,582 for FY 2012. The proposed budget meets the policy directives of the City Council and complies with state law.

The proposed budget meets all requirements of the city's various bond issues. The budget also funds approved union contracts and complies with state law requirements for funding those contracts. Reserve funds are maintained as Council directed. There are no new services being added in this budget

Although the economy has had significant impact on many cities in Marin County and in the State of California, the economic tax base for The City of Sausalito has remained relatively static. The City Council enacted prescriptive financial policies that provided a stable mixture of elastic and inelastic taxes, revenues and inter-fund transfers to accommodate a continuation for levels of service and an infrastructure investment plan that meets the needs and priorities of its citizens.

## **CITY COUNCIL PRIORITIES**

The proposed budget addresses items on the City Council's **Priority Calendar**, and the goals and objectives of the City Council's **Strategic Plan**. The proposed budget was thoroughly vetted to ensure it is consistent with the **Budget Policies** of the City Council. These reviews occurred both during multiple meetings over a three week period with the City Council Finance Committee, and three consecutive public meetings with the City Council: June 1, June 8 and June 15, 2010.

The proposed FY 2010-2012 budget reflects the City's management policy of "back to the basics", and further reflects staff's approach to thinking creatively in applying "What If? Why Not?" methodologies. Staff and management are committed to executing the financial, operational policies that this document represents to continue Sausalito's legacy as a premier residential and destination tourist community in California.

# Budget Message – (continued)



## **STAFFING AND PERSONNEL**

The proposed budget authorizes staffing at 86.32 Full Time Employees. The budget adds a net increase of 1.25 Full time Employees due to the return from injury leave of the Fleet Coordinator, and the HR Technician becoming full-time from the previous budget of a  $\frac{3}{4}$  part-time position.

There are no budgeted salary increases for Cost Of Living Allowances (COLA) during FY 2010-2012. Other than normal step increases for employees not at the top of their pay grade, it is expected that contracts with SEIU employees, Police Officers, Firefighters will reflect the budget policy of “no increase/no take-away.” The City has a past practice of linking Managers and Confidential Employees with SEIU contracts and the budget also reflects that policy and past practice; i.e., “no increase/no take-away” for all employees.

## **LEVELS OF SERVICE**

The goals of the FY 2010 - 2012 budget are to maintain services and to achieve the City Council’s strategic goal of fiscal stability and sustainability. To this end, the budget reflects the continuation of the same high level-of-service FY 2010-2012.

This year, the City Council enhanced the book budget to \$79,000 thus restoring the book budget to its FY 2003-04 level of City contribution. For that reason, the book processing fee line-item was also increased . The City’s contribution to the book budget increased from \$11,200 to \$63,000! This year’s books funded by the Friends of the Library is in the amount of \$16,000. The City is extremely appreciative of the Friends of the Library for their significant contribution this year, and their previous recent budget years contributions of over \$50,000 to the Library Department’s book budget.

## **CAPITAL PROJECTS**

The budget includes a fully-funded five-year Capital Improvement Program (CIP). The first year of the CIP becomes the City’s capital budget and it appropriates \$2,498,100 in FY 2011 Capital Projects for streets, storm drains, buildings and waterfront, parks, sidewalks, and stairs. This influx of new capital spending on top of the FY 2010 current year scheduled projects will provide for a Sausalito “Economic Stimulus “ that will assist in jump-starting the local economy. As construction workers consume local domestic product.

# Budget Message – (continued)



## **LOOKING FORWARD / FINAL THOUGHTS**

The enthusiasm and involvement of citizens, City Council Members, and employees in City activities gives Sausalito much to look forward to. The proposed budget includes an ambitious and worthy agenda driven by everyone's desire to excel in all areas.

Despite being in the midst of the most severe and significant economic/fiscal change environment since the Great Depression, the City of Sausalito continues to be fiscally responsible, with a structurally balanced budget, solid reserves and the capability to provide for a local economic stimulus program. I am optimistic that residents, businesses, Council, and staff will harness the energy that this allocation of resources in the budget provides and will make Sausalito a better place to live and work.

## **ACKNOWLEDGMENT**

A special 'thank you' goes to the entire City staff team involved in preparing the Proposed Budget for Fiscal Year 2010-12. Special acknowledgement goes to the Executive Leadership Team. They have worked more closely as ever as a team through an especially challenging task. Their countless hours of analysis and creative thought reflect the cost savings and budget reduction strategies in this budget that continue the City's levels-of-service at the same levels of funding as in previous fiscal years.

The fiscal health of the city could not have been achieved if it weren't for the foresight of the City Council. Thank you for your strength in laying the foundations for a 21<sup>st</sup> century, fiscally sustainable future.

Respectfully Submitted,

**Adam Politzer**  
City Manager



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Resource Allocation Plan FY 2010-12

# **CITYWIDE SUMMARY**



# Citywide Summary



CITY OF SAUSALITO										
CITY WIDE SUMMARY FY 2010 - 2012										
	FY 2010-2011					FY 2011-2012				
Description	Revenues & Transfers In	Expenditures & Transfers Out	Change to Fund Balance	Estimated Beginning Fund Balance	Estimated Ending Fund Balance	Revenues & Transfers In	Expenditures & Transfers Out	Change to Fund Balance	Estimated Beginning Fund Balance	Estimated Ending Fund Balance
<b>General Fund</b>	14,389,308					14,447,680				
General Fund - Administration/Finance		1,179,887					1,229,220			
General Fund - Information & Technology		520,090					502,533			
General Fund - Community Development		992,796					975,579			
General Fund - Non-Department		1,336,369					1,252,835			
General Fund - Police		4,167,417					4,228,010			
General Fund - Fire		3,146,673					3,210,118			
General Fund - Dept of Public Works		1,510,749					1,580,818			
General Fund - Recreation		692,599					718,080			
General Fund - Library		712,133					731,389			
<b>Total General Fund</b>	<b>14,389,308</b>	<b>14,258,712</b>	<b>130,596</b>	<b>2,615,606</b>	<b>2,746,202</b>	<b>14,447,680</b>	<b>14,428,582</b>	<b>19,098</b>	<b>2,746,202</b>	<b>2,765,300</b>
<b>Special Revenue Funds</b>										
Tidelands Fund	696,857	458,664	238,192	2,673,255	2,911,447	708,582	916,274	(207,692)	2,911,447	2,703,755
Traffic Safety	46,000	304,565	(258,565)	268,807	10,242	46,000	52,735	(6,735)	10,242	3,507
Gas Tax	132,000	245,700	(113,700)	184,792	71,092	132,000	192,250	(60,250)	71,092	10,842
Construction Impact Fees	100,000	147,400	(47,400)	615,604	568,204	100,000	590,335	(490,335)	568,204	77,869
Traffic Congestion Relief	72,000	142,000	(70,000)	77,306	7,306	72,000	77,000	(5,000)	7,306	2,306
County Measure A	65,500	196,500	(131,000)	145,038	14,038	65,500	79,500	(14,000)	14,038	38
Storm Drainage	71,000	159,800	(88,800)	89,286	486	71,000	199,800	(128,800)	486	(128,314)
Stairs	-	145,000	(145,000)	145,310	310	-	-	-	310	310
Prop 1B	-	6,000	(6,000)	6,000	-	-	-	-	-	-
Fire Grant	-	-	-	-	-	-	-	-	-	-
Recreation Grant	25,000	25,000	-	-	-	-	-	-	-	-
<b>Total Special Revenue Funds</b>	<b>1,208,357</b>	<b>1,830,629</b>	<b>(622,273)</b>	<b>4,205,398</b>	<b>3,583,125</b>	<b>1,195,082</b>	<b>2,107,894</b>	<b>(912,812)</b>	<b>3,583,125</b>	<b>2,670,313</b>

# Citywide Summary

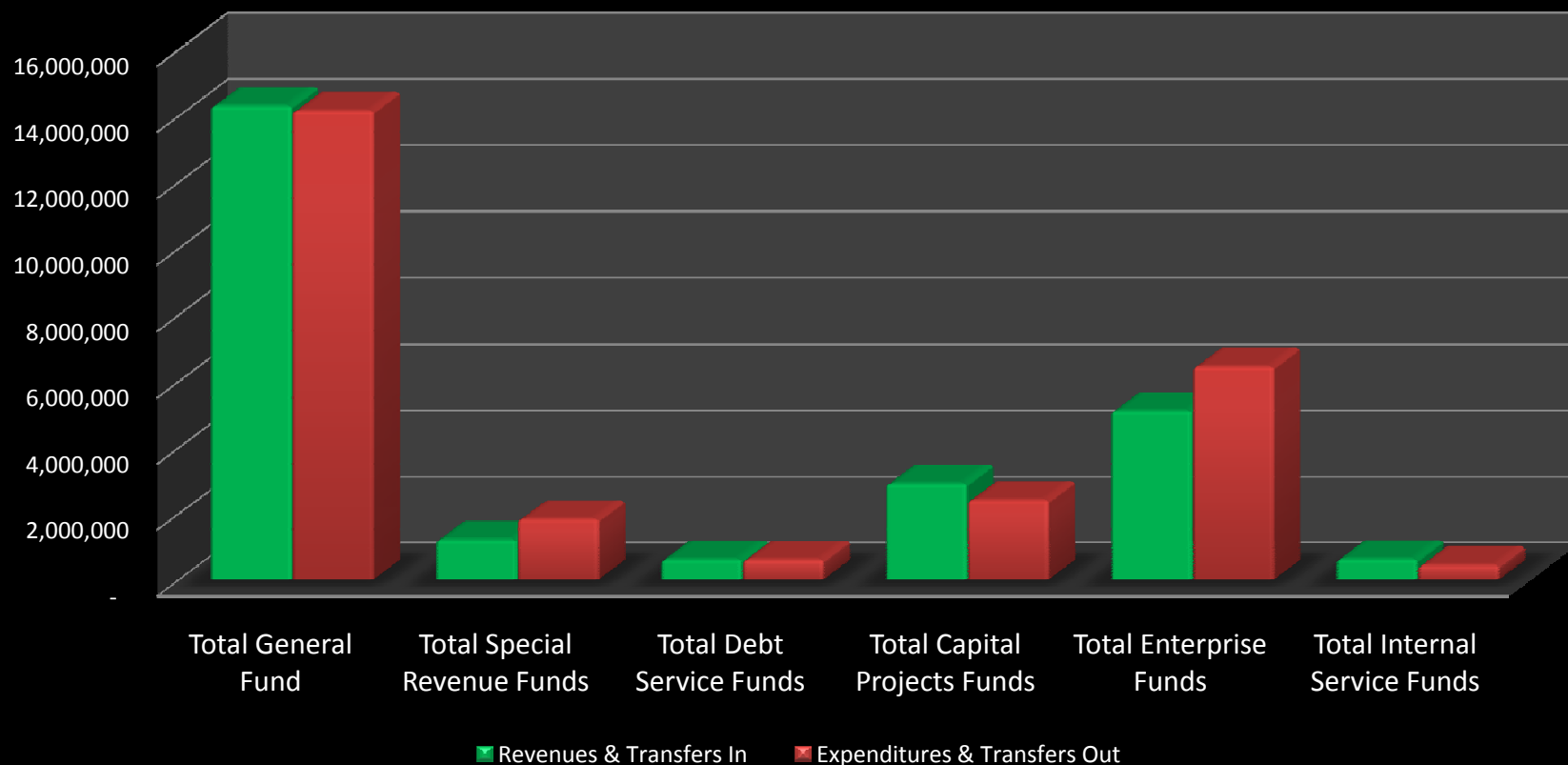


CITY OF SAUSALITO CITY WIDE SUMMARY FY 2010 - 2012										
Description	FY 2010-2011					FY 2011-2012				
	Revenues & Transfers In	Expenditures & Transfers Out	Change to Fund Balance	Estimated Beginning Fund Balance	Estimated Ending Fund Balance	Revenues & Transfers In	Expenditures & Transfers Out	Change to Fund Balance	Estimated Beginning Fund Balance	Estimated Ending Fund Balance
<b>Debt Service Funds</b>										
Energy Loan	3,173	3,173	-	-	-	3,173	3,173	-	-	-
Tidelands Loan	72,155	72,155	-	-	-	72,155	72,155	-	-	-
2006 General Obligation Bonds	484,718	480,645	4,073	-	4,073	512,343	508,270	4,073	4,073	8,146
Vehicle Code Fines Overpayment	54,565	54,565	-	-	-	22,735	22,735	-	-	-
<b>Total Debt Service Funds</b>	<b>614,612</b>	<b>610,538</b>	<b>4,073</b>	<b>-</b>	<b>4,073</b>	<b>610,407</b>	<b>606,334</b>	<b>4,073</b>	<b>4,073</b>	<b>8,146</b>
<b>Capital Projects Funds</b>										
Library Capital Improvement	3,000	-	3,000	134,345	137,345	3,000	-	3,000	137,345	140,345
General Capital Projects	2,994,600	2,498,100	496,500	1,018,514	1,515,014	1,996,085	2,017,485	(21,400)	1,515,014	1,493,614
<b>Total Capital Projects Funds</b>	<b>2,997,600</b>	<b>2,498,100</b>	<b>499,500</b>	<b>1,152,859</b>	<b>1,652,359</b>	<b>1,999,085</b>	<b>2,017,485</b>	<b>(18,400)</b>	<b>1,652,359</b>	<b>1,633,959</b>
<b>Enterprise Funds</b>										
Sewer	2,240,246	2,809,725	(569,479)	968,298	398,819	2,380,163	2,676,049	(295,886)	398,819	102,933
Old City Hall	231,500	279,110	(47,610)	71,042	23,432	256,500	279,110	(22,610)	23,432	821
MLK Rental Property	1,145,000	1,453,575	(308,575)	1,069,312	1,065,651	1,145,000	1,473,273	(328,273)	1,065,651	1,057,538
Parking	1,485,876	1,805,150	(319,274)	1,111,382	792,108	1,485,876	1,472,793	13,083	792,108	805,190
<b>Total Enterprise Funds</b>	<b>5,102,622</b>	<b>6,347,560</b>	<b>(1,244,938)</b>	<b>3,220,034</b>	<b>1,975,096</b>	<b>5,267,539</b>	<b>5,901,226</b>	<b>(633,687)</b>	<b>2,280,010</b>	<b>1,646,323</b>
<b>Internal Service Funds</b>										
Vehicle Replacement	231,420	119,965	111,456	2,800,000	2,911,456	229,781	186,965	42,817	2,911,456	2,954,272
Worker's Comp	325,014	320,014	5,000	850,000	855,000	337,640	332,640	5,000	855,000	860,000
Employee Benefits	67,906	-	67,906	870,000	937,906	73,574	-	73,574	937,906	1,011,480
<b>Total Internal Service Funds</b>	<b>624,340</b>	<b>439,978</b>	<b>184,361</b>	<b>4,520,000</b>	<b>4,704,361</b>	<b>640,995</b>	<b>519,605</b>	<b>121,391</b>	<b>4,704,361</b>	<b>4,825,752</b>
<b>Citywide Totals w/ Transfers In-Out</b>	<b>24,936,838</b>	<b>25,985,518</b>	<b>(1,048,680)</b>	<b>15,713,897</b>	<b>14,665,216</b>	<b>24,160,788</b>	<b>25,581,125</b>	<b>(1,420,337)</b>	<b>14,970,130</b>	<b>13,549,793</b>
<i>Less Transfers Between Funds</i>	(5,198,991)	(5,198,991)	(0)	-	(0)	(4,235,302)	(4,235,301)	(1)	(0)	(1)
<b>Citywide Totals w/o Transfers In-Out</b>	<b>19,737,847</b>	<b>20,786,527</b>	<b>(1,048,681)</b>	<b>15,713,897</b>	<b>14,665,216</b>	<b>19,925,486</b>	<b>21,345,824</b>	<b>(1,420,338)</b>	<b>14,970,130</b>	<b>13,549,792</b>



# Citywide Summary

## City of Sausalito Citywide Summary Resource Allocation Plan FY 2011





# Citywide Summary



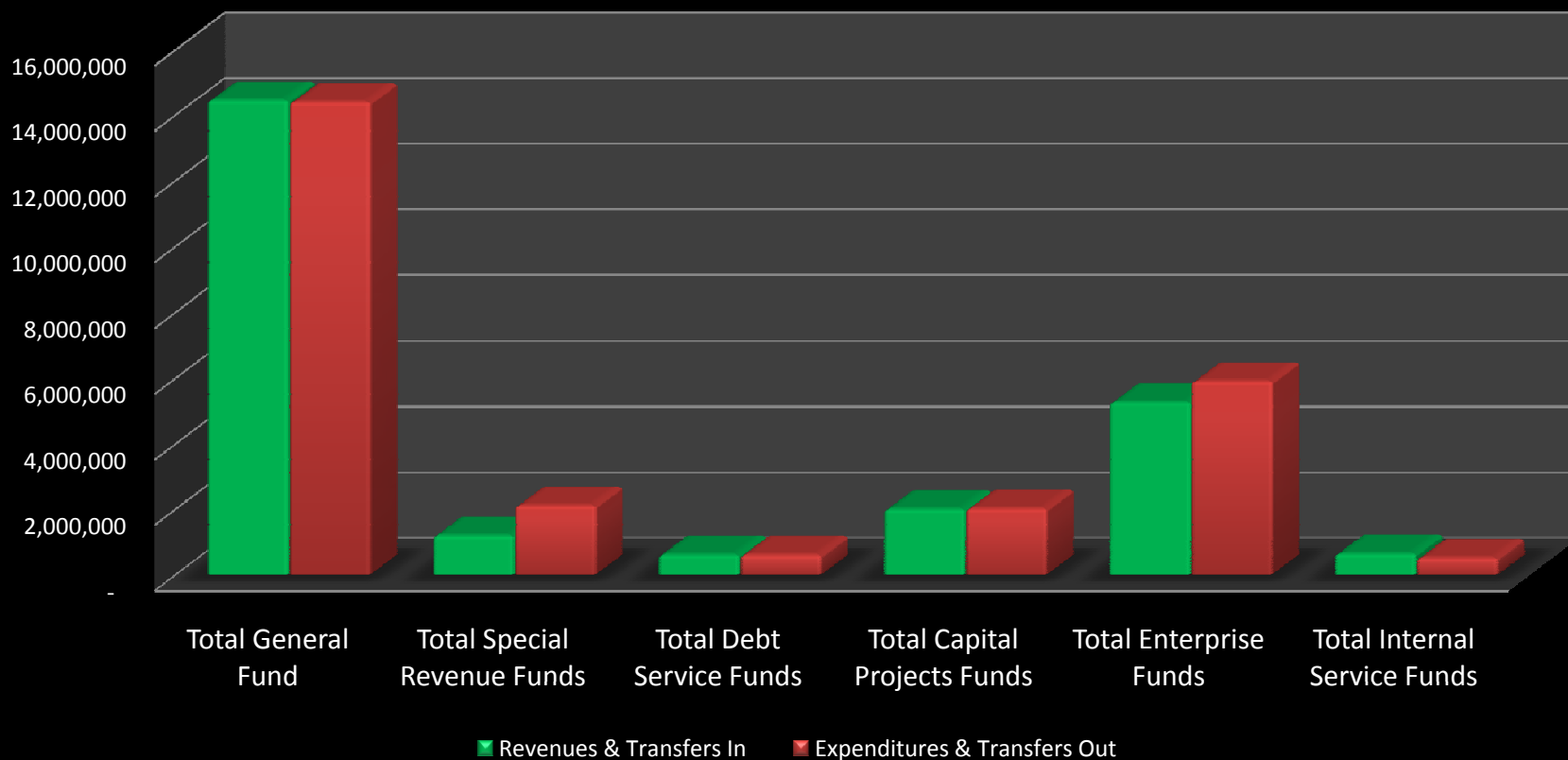
## CITY WIDE SUMMARY - CITY OF SAUSALITO FY 2010-11

Description	Revenues & Transfers In	Expenditures & Transfers Out	Description	Revenues & Transfers In	Expenditures & Transfers
<b>General Fund</b>	14,389,308		<b>Debt Service Funds</b>		
General Fund - Administration/Finance		1,179,887	Energy Loan	3,173	3,173
General Fund - Information & Technology		520,090	Tidelands Loan	72,155	72,155
General Fund - Community Development		992,796	2006 General Obligation Bonds	484,718	480,645
General Fund - Non-Department		1,336,369	Vehicle Code Fines Overpayment	54,565	54,565
General Fund - Police		4,167,417	<b>Total Debt Service Funds</b>	<b>614,612</b>	<b>610,538</b>
General Fund - Fire		3,146,673			
General Fund - Dept of Public Works		1,510,749	<b>Capital Projects Funds</b>		
General Fund - Recreation		692,599	Library Capital Improvement	3,000	-
General Fund - Library		712,133	General Capital Projects	2,994,600	2,498,100
<b>Total General Fund</b>	<b>14,389,308</b>	<b>14,258,712</b>	<b>Total Capital Projects Funds</b>	<b>2,997,600</b>	<b>2,498,100</b>
<b>Special Revenue Funds</b>			<b>Enterprise Funds</b>		
Tidelands Fund	696,857	458,664	Sewer	2,240,246	2,809,725
Traffic Safety	46,000	304,565	Old City Hall	231,500	279,110
Gas Tax	132,000	245,700	MLK Rental Property	1,145,000	1,453,575
Construction Impact Fees	100,000	147,400	Parking	1,485,876	1,805,150
Traffic Congestion Relief	72,000	142,000	<b>Total Enterprise Funds</b>	<b>5,102,622</b>	<b>6,347,560</b>
County Measure A	65,500	196,500			
Storm Drainage	71,000	159,800	<b>Internal Service Funds</b>		
Stairs	-	145,000	Vehicle Replacement	231,420	119,965
Prop 1B	-	6,000	Worker's Comp	325,014	320,014
Fire Grant	-	-	Employee Benefits	67,906	-
Recreation Grant	25,000	25,000	<b>Total Internal Service Funds</b>	<b>624,340</b>	<b>439,978</b>
<b>Total Special Revenue Funds</b>	<b>1,208,357</b>	<b>1,830,629</b>			
			<b>Citywide Totals with Transfers In / Out</b>	<b>24,936,838</b>	<b>25,985,518</b>
			<i>Less Transfers Between Funds</i>	(5,198,991)	(5,198,991)
			<b>Citywide Totals Net of Transfers In / Out</b>	<b>19,737,847</b>	<b>20,786,527</b>



# Citywide Summary

## City of Sausalito Citywide Summary Resource Allocation Plan FY 2012



# Citywide Summary



## CITY WIDE SUMMARY - CITY OF SAUSALITO FY 2011-12

Description	Revenues & Transfers In	Expenditures & Transfers Out	Description	Revenues & Transfers In	Expenditures & Transfers
<b>General Fund</b>	14,447,680		<b>Debt Service Funds</b>		
General Fund - Administration/Finance		1,229,220	Energy Loan	3,173	3,173
General Fund - Information & Technology		502,533	Tidelands Loan	72,155	72,155
General Fund - Community Development		975,579	2006 General Obligation Bonds	512,343	508,270
General Fund - Non-Department		1,252,835	Vehicle Code Fines Overpayment	22,735	22,735
General Fund - Police		4,228,010	<b>Total Debt Service Funds</b>	<b>610,407</b>	<b>606,334</b>
General Fund - Fire		3,210,118			
General Fund - Dept of Public Works		1,580,818	<b>Capital Projects Funds</b>		
General Fund - Recreation		718,080	Library Capital Improvement	3,000	-
General Fund - Library		731,389	General Capital Projects	1,996,085	2,017,485
<b>Total General Fund</b>	<b>14,447,680</b>	<b>14,428,582</b>	<b>Total Capital Projects Funds</b>	<b>1,999,085</b>	<b>2,017,485</b>
<b>Special Revenue Funds</b>			<b>Enterprise Funds</b>		
Tidelands Fund	708,582	916,274	Sewer	2,380,163	2,676,049
Traffic Safety	46,000	52,735	Old City Hall	256,500	279,110
Gas Tax	132,000	192,250	MLK Rental Property	1,145,000	1,473,273
Construction Impact Fees	100,000	590,335	Parking	1,485,876	1,472,793
Traffic Congestion Relief	72,000	77,000	<b>Total Enterprise Funds</b>	<b>5,267,539</b>	<b>5,901,226</b>
County Measure A	65,500	79,500			
Storm Drainage	71,000	199,800	<b>Internal Service Funds</b>		
Stairs	-	-	Vehicle Replacement	229,781	186,965
Prop 1B	-	-	Worker's Comp	337,640	332,640
Fire Grant	-	-	Employee Benefits	73,574	-
Recreation Grant	-	-	<b>Total Internal Service Funds</b>	<b>640,995</b>	<b>519,605</b>
<b>Total Special Revenue Funds</b>	<b>1,195,082</b>	<b>2,107,894</b>			
			<b>Citywide Totals with Transfers In / Out</b>	<b>24,160,788</b>	<b>25,581,125</b>
			<i>Less Transfers Between Funds</i>	(4,235,302)	(4,235,301)
			<b>Citywide Totals Net of Transfers In / Out</b>	<b>19,925,486</b>	<b>21,345,824</b>



# FY 11 Interfund Transfers

City of Sausalito Interfund Transfers FY 2010-2012					
FY 2011					
	Total In	Total Out		Total In	Total Out
<b>General Fund</b>	1,700,158		<b>Debt Service Funds</b>		
Admin		6,931	Energy Loan	3,173	
IT		1,786	Tideland Loan	72,155	
Non-Dept		445,000	Vehicle Code Fines Over	54,565	
Planning		4,440	<b>Total Debt Service Funds</b>	<b>129,893</b>	<b>-</b>
Building		3,865			
Engineering		2,163	<b>Capital Projects Funds</b>		
Police		238,118	Library Capital		
Fire		243,013	Public Safety Fund		1,100,000
DPW- Maint		82,915	Gen Capital	2,764,600	
Recreation		9,156	<b>Total Capital Projects Funds</b>	<b>2,764,600</b>	<b>1,100,000</b>
Library		5,125			
<b>Total General Fund</b>	<b>1,700,158</b>	<b>1,042,513</b>	<b>Enterprise Funds</b>		
			Sewer	10,000	162,283
<b>Special Revenue Funds</b>			Old City Hall		100,000
Tideland		351,655	MLK		133,375
Traffic Safety		259,565	Parking		1,085,000
Gas Tax		162,700	<b>Total Enterprise Funds</b>	<b>10,000</b>	<b>1,480,658</b>
Construction Impact		147,400			
Traffic Congestion		142,000	<b>Internal Service Funds</b>		
County Measure A		196,500	Vehicle Replacement	211,420	
Storm Drainage		140,000	Workers' Comp	320,014	
Stairs		145,000	Employee Benefits Leave	62,906	
Prop 1B		6,000	<b>Total Internal Service Funds</b>	<b>594,340</b>	<b>-</b>
Recreation Grant		25,000			
<b>Total Special Revenue Funds</b>	<b>-</b>	<b>1,575,820</b>	<b>Total Citywide</b>	<b>5,198,991</b>	<b>5,198,991</b>



# FY 12 Interfund Transfers

City of Sausalito Interfund Transfers FY 2010-2012					
FY 2012					
	Total In	Total Out		Total In	Total Out
<b>General Fund</b>	1,615,158		<b>Debt Service Funds</b>		
Admin		7,119	Energy Loan	3,173	
IT		1,800	Tideland Loan	72,155	
Non-Dept		360,000	Vehicle Code Fines Over	22,735	
Planning		4,541	<b>Total Debt Service Funds</b>	<b>98,064</b>	-
Building		3,964			
Engineering		2,213	<b>Capital Projects Funds</b>		
Police		233,411	Library Capital		
Fire		253,592	Public Safety Fund		
DPW- Maint		88,427	Gen Capital	1,906,085	
Recreation		8,910	<b>Total Capital Projects Funds</b>	<b>1,906,085</b>	-
Library		5,192			
<b>Total General Fund</b>	<b>1,615,158</b>	<b>969,168</b>	<b>Enterprise Funds</b>		
			Sewer	10,000	162,283
<b>Special Revenue Funds</b>			Old City Hall		100,000
Tideland		811,655	MLK		133,375
Traffic Safety		22,735	Parking		1,000,000
Gas Tax		109,250	<b>Total Enterprise Funds</b>	<b>10,000</b>	<b>1,395,658</b>
Construction Impact		590,335			
Traffic Congestion		77,000	<b>Internal Service Funds</b>		
County Measure A		79,500	Vehicle Replacement	209,781	
Storm Drainage		180,000	Workers' Comp	332,640	
Stairs		-	Employee Benefits Leave	63,574	
Prop 1B		-	<b>Total Internal Service Funds</b>	<b>605,995</b>	-
Recreation Grant		-			
<b>Total Special Revenue Funds</b>	<b>-</b>	<b>1,870,475</b>	<b>Total Citywide</b>	<b>4,235,302</b>	<b>4,235,301</b>

# FY 2010-12 Compared to FY 10



## COMPARISON CITY OF SAUSALITO PLANS FY 10 through FY 12

Description	FY 10		FY 11		FY 12	
	Revenues & Transfers In	Expenditures & Transfers Out	Revenues & Transfers In	Expenditures & Transfers	Revenues & Transfers In	Expenditures & Transfers
Total General Fund	14,143,125	13,916,018	14,389,308	14,258,712	14,447,680	14,428,582
Less Transfers Between Funds	(1,581,875)	(907,490)	(1,700,158)	(1,042,513)	(1,615,158)	(969,168)
<b>Net General Fund</b>	<b>12,561,250</b>	<b>13,008,528</b>	<b>12,689,150</b>	<b>13,216,199</b>	<b>12,832,522</b>	<b>13,459,413</b>
<i>Percent Change</i>			1.0%	1.6%	1.1%	1.8%
Total Special Revenue Funds	9,741,631	10,819,639	1,208,357	1,830,629	1,195,082	2,107,894
Less Loans and Cost Sharing Agreements	(8,300,000)					
<i>Less Transfers Between funds</i>		(10,516,220)	-	(1,575,820)	-	(1,870,475)
<b>Net Special Revenue Funds</b>	<b>1,441,631</b>	<b>303,419</b>	<b>1,208,357</b>	<b>254,809</b>	<b>1,195,082</b>	<b>237,419</b>
<i>Percent Change</i>			-16.2%	-16.0%	-1.1%	-6.8%
Total Debt Service Funds	590,417	586,288	614,612	610,538	610,407	606,334
Less Transfers Between Funds	(129,893)		(129,893)	-	(98,064)	-
<b>Net Debt Service Funds</b>	<b>460,524</b>	<b>586,288</b>	<b>484,718</b>	<b>610,538</b>	<b>512,343</b>	<b>606,334</b>
<i>Percent Change</i>			5.3%	4.1%	5.7%	-0.7%
Total Capital Projects Funds	11,115,500	11,534,600	2,997,600	2,498,100	1,999,085	2,017,485
Less Loans and Cost Sharing Agreements		(8,300,000)				
<i>Less Transfers Between funds</i>	(10,507,500)	(87,500)	(2,764,600)	(1,100,000)	(1,906,085)	-
<b>Net Capital Projects Funds</b>	<b>608,000</b>	<b>3,147,100</b>	<b>233,000</b>	<b>1,398,100</b>	<b>93,000</b>	<b>2,017,485</b>
<i>Percent Change</i>			-61.7%	-55.6%	-60.1%	44.3%

# FY 2010-12 Compared to FY 10



## COMPARISON CITY OF SAUSALITO PLANS FY 10 through FY 12

Description	FY 10		FY 11		FY 12	
	Revenues & Transfers In	Expenditures & Transfers Out	Revenues & Transfers In	Expenditures & Transfers	Revenues & Transfers In	Expenditures & Transfers
Total Enterprise Funds	4,453,725	6,261,273	5,102,622	6,347,560	5,267,539	5,901,226
Less Transfers Between Funds	(329,725)	(1,387,628)	(10,000)	(1,480,658)	(10,000)	(1,395,658)
<b>Net Enterprise Funds</b>	<b>4,124,000</b>	<b>4,873,645</b>	<b>5,092,622</b>	<b>4,866,902</b>	<b>5,257,539</b>	<b>4,505,568</b>
<i>Percent Change</i>			23.5%	-0.1%	3.2%	-7.4%
Total Internal Service Funds	728,570	837,870	624,340	439,978	640,995	519,605
Less Transfers Between Funds	(669,570)	(319,725)	(594,340)	-	(605,995)	-
<b>Net Internal Service Funds</b>	<b>59,000</b>	<b>518,145</b>	<b>30,000</b>	<b>439,978</b>	<b>35,000</b>	<b>519,605</b>
<i>Percent Change</i>			-49.2%	-15.1%	16.7%	18.1%
<b>Citywide Totals Net of Transfers In / Out</b>	<b>19,254,405</b>	<b>22,437,125</b>	<b>19,737,847</b>	<b>20,786,527</b>	<b>19,925,486</b>	<b>21,345,824</b>
<i>Percent Change</i>			2.5%	-7.4%	1.0%	2.7%
Transfers Between Funds	(13,218,563)	(13,218,563)	(5,198,991)	(5,198,991)	(4,235,302)	(4,235,301)
Less Loans and Cost Sharing Agreements	(8,300,000)	(8,300,000)	-	-	-	-
<b>Citywide Totals with Transfers In / Out</b>	<b>40,772,968</b>	<b>43,955,688</b>	<b>24,936,838</b>	<b>25,985,518</b>	<b>24,160,788</b>	<b>25,581,125</b>

# Citywide Revenue Summary



City of Sausalito Revenue Summary Budget FY 2010-2012													
Fund	Description	Actual 2005-06	Actual 2006-07	Actual 2007-08	Actual 2008-09	Adopted Budget 2009-10	Amended Budget 2009-10	Requested Budget 2010-11	Increase (Decrease) Over Prior Year Budget	% Change	Projected Budget 2011-12	Increase (Decrease) Over Prior Year Budget	% Change
<b>100</b>	<b>Total General Fund Revenues and Transfers In</b>	<b>12,229,371</b>	<b>12,749,340</b>	<b>14,737,259</b>	<b>13,948,950</b>	<b>13,933,875</b>	<b>14,143,125</b>	<b>14,389,308</b>	<b>246,183</b>	<b>1.7%</b>	<b>14,447,680</b>	<b>58,372</b>	<b>0.4%</b>
	<b>Other Funds</b>												
	<b>Special Revenue Funds</b>												
114	Tidelands Fund	651,335	706,927	731,576	639,735	4,945,878	4,886,115	696,857	(4,189,259)	-85.7%	708,582	11,725	1.7%
120	Traffic Safety	117,633	99,303	104,183	82,175	76,000	76,000	46,000	(30,000)	-39.5%	46,000	-	0.0%
121	Gas Tax	156,111	163,176	174,515	126,138	161,500	161,500	132,000	(29,500)	-18.3%	132,000	-	0.0%
122	Construction Impact Fees	238,017	195,813	309,484	209,215	110,000	110,000	100,000	(10,000)	-9.1%	100,000	-	0.0%
123	Traffic Congestion Relief	33,508	57,709	1,537	64,063	71,266	71,266	72,000	734	1.0%	72,000	-	0.0%
124	County Measure A	-	-	67,832	1,005	72,500	210,500	65,500	(145,000)	-68.9%	65,500	-	0.0%
125	Storm Drainage	150,135	72,152	73,687	71,526	4,171,250	4,171,250	71,000	(4,100,250)	-98.3%	71,000	-	0.0%
126	Stairs	3,247	6,683	5,600	2,147	-	-	-	-	0.0%	-	-	0.0%
127	Prop 1B	-	-	-	406,000	-	-	-	-	0.0%	-	-	0.0%
136	Recreation Grant	16,000	23,150	71,000	-	55,000	55,000	25,000	(30,000)	-54.5%	-	(25,000)	-100.0%
	<b>Debt Service Funds</b>												
301	Energy Loan	-	-	3,173	3,173	3,173	3,173	3,173	-	0.0%	3,173	-	0.0%
302	Tidelands Loan	-	-	72,155	72,155	72,155	72,155	72,155	0	0.0%	72,155	-	0.0%
303	2006 General Obligation Bonds	-	241,083	441,747	454,150	460,525	460,525	484,718	24,194	5.3%	512,343	27,625	5.7%
304	Vehicle Code Fines Overpayment	-	-	54,565	54,565	54,565	54,565	54,565	0	0.0%	22,735	(31,830)	-58.3%
	<b>Capital Projects Funds</b>												
115	Library Capital Improvement	16,311	14,789	11,486	5,951	3,000	3,000	3,000	-	0.0%	3,000	-	0.0%
140	General Capital Projects	290,207	651,292	1,149,008	312,927	11,112,500	11,112,500	2,994,600	(8,117,900)	-73.1%	1,996,085	(998,515)	-33.3%
	<b>Enterprise Funds</b>												
110	Sewer	789,274	861,464	1,117,068	984,936	1,436,000	1,436,000	2,240,246	804,246	56.0%	2,380,163	139,917	6.2%
113	Old City Hall	338,323	317,067	323,514	288,952	256,500	222,500	231,500	9,000	4.0%	256,500	25,000	10.8%
210	MLK Rental Property	970,410	1,017,180	1,068,650	1,167,607	1,144,500	1,144,500	1,145,000	500	0.0%	1,145,000	-	0.0%
220	Parking	1,333,235	1,324,045	1,431,073	1,579,499	1,650,725	1,650,725	1,485,876	(164,849)	-10.0%	1,485,876	-	0.0%
	<b>Internal Service Funds</b>												
240	Vehicle Replacement	344,831	764,759	388,884	328,450	318,219	318,219	231,420	(86,799)	-27.3%	229,781	(1,639)	-0.7%
250	Worker's Comp	54,914	675,470	534,747	349,591	330,680	330,680	325,014	(5,667)	-1.7%	337,640	12,626	3.9%
260	Employee Benefits	57,550	217,979	232,017	70,499	79,671	79,671	67,906	(11,765)	-14.8%	73,574	5,668	8.3%
	<b>Total Other Funds</b>	<b>5,561,042</b>	<b>7,410,829</b>	<b>8,367,501</b>	<b>7,274,459</b>	<b>26,585,606</b>	<b>26,629,843</b>	<b>10,547,530</b>	<b>(16,082,313)</b>	<b>-60.4%</b>	<b>9,713,108</b>	<b>(834,422)</b>	<b>-7.9%</b>
	<b>Total All Funds</b>	<b>17,790,413</b>	<b>20,160,169</b>	<b>23,104,760</b>	<b>21,223,409</b>	<b>40,519,481</b>	<b>40,772,968</b>	<b>24,936,838</b>	<b>(15,836,130)</b>	<b>-38.8%</b>	<b>24,160,788</b>	<b>(776,050)</b>	<b>-3.1%</b>
	Less Transfers Between Funds	2,510,232	2,225,310	4,073,630	2,206,042	13,218,563	13,218,563	5,198,991	(8,019,572)	-60.7%	4,235,302	(963,689)	-18.5%
	<b>Net Revenues All Funds</b>	<b>15,280,181</b>	<b>17,934,859</b>	<b>19,031,130</b>	<b>19,017,367</b>	<b>27,300,918</b>	<b>27,554,405</b>	<b>19,737,847</b>	<b>(7,816,558)</b>	<b>-28.4%</b>	<b>19,925,486</b>	<b>187,639</b>	<b>1.0%</b>



# Citywide Expenditure Summary



City of Sausalito Expenditure Summary Budget FY 2010-2012													Increase (Decrease) Over Prior 2010-11 Budget	% Change
	Actual 2005-06	Actual 2006-07	Actual 2007-08	Actual 2008-09	Adopted Budget 2009-10	Amended Budget 2009-10	Requested Budget 2010-11	Increase (Decrease) Over Prior Year Budget	% Change	Projected Budget 2011-12	Increase (Decrease) Over Prior 2010-11 Budget	% Change		
<b>Total General Fund</b>	<b>11,004,266</b>	<b>12,008,224</b>	<b>14,048,582</b>	<b>12,875,256</b>	<b>13,877,303</b>	<b>13,916,018</b>	<b>14,258,712</b>	<b>342,694</b>	<b>2.5%</b>	<b>14,428,582</b>	<b>169,870</b>	<b>1.2%</b>		
<b>Fund</b>														
<b>Other Fund</b>														
<b><u>Special Revenue Funds</u></b>														
114 Tidelands Fund	300,210	358,012	367,248	474,546	4,746,274	4,746,274	458,664	(4,287,610)	-90.3%	916,274	457,610	99.8%		
120 Traffic Safety	280,691	67,302	88,481	100,505	283,265	283,265	304,565	21,300	7.5%	52,735	(251,830)	-82.7%		
121 Gas Tax	67,417	60,260	41,856	91,423	484,000	484,000	245,700	(238,300)	-49.2%	192,250	(53,450)	-21.8%		
122 Construction Impact Fees	37,218	100,673	220,356	-	400,000	400,000	147,400	(252,600)	-63.2%	590,335	442,935	300.5%		
123 Traffic Congestion Relief	1,026	32,482	110,150	-	67,100	67,100	142,000	74,900	111.6%	77,000	(65,000)	-45.8%		
124 County Measure A	-	-	799	-	133,000	133,000	196,500	63,500	47.7%	79,500	(117,000)	-59.5%		
125 Storm Drainage	138,154	18,363	43,719	19,367	4,251,000	4,251,000	159,800	(4,091,200)	-96.2%	199,800	40,000	25.0%		
126 Stairs	-	-	-	-	-	-	145,000	145,000	0.0%	-	(145,000)	-100.0%		
127 Prop 1B	-	-	-	-	400,000	400,000	6,000	(394,000)	-98.5%	-	(6,000)	-100.0%		
135 Fire Grant	24,832	-	-	-	-	-	-	-	#DIV/0!	-	-	#DIV/0!		
136 Recreation Grant	35,150	4,000	71,000	-	55,000	55,000	25,000	(30,000)	-54.5%	-	(25,000)	-100.0%		
<b><u>Debt Service Fund</u></b>														
301 Energy Loan	-	-	3,173	3,173	3,173	3,173	3,173	-	0.0%	3,173	-	0.0%		
302 Tideland Loan	-	-	72,155	72,155	72,155	72,155	72,155	-	0.0%	72,155	-	0.0%		
303 2006 General Obligation Bonds	-	55,328	362,145	426,352	456,395	456,395	480,645	24,250	5.3%	508,270	27,625	5.7%		
304 Vehicle Code Fines Overpayment	-	-	54,565	54,565	54,565	54,565	54,565	-	0.0%	22,735	(31,830)	-58.3%		
<b><u>Capital Projects Funds</u></b>														
115 Library Capital Improvement	81,988	4,160	17,320	-	87,500	87,500	-	(87,500)	0.0%	-	-	0.0%		
140 General Capital Projects	160,998	105,392	333,426	176,002	11,577,100	11,447,100	2,498,100	(8,949,000)	0.0%	2,017,485	(480,615)	-19.2%		
<b><u>Enterprise Funds</u></b>														
110 Sewer	1,044,718	643,562	502,309	1,557,463	2,654,461	2,654,461	2,809,725	155,264	5.8%	2,676,049	(133,676)	-4.8%		
113 Old City Hall	295,628	324,110	325,051	326,346	374,110	354,110	279,110	(75,000)	-21.2%	279,110	-	0.0%		
210 MLK Rental Property	862,082	785,630	1,312,339	1,268,719	1,476,368	1,476,368	1,453,575	(22,793)	-1.5%	1,473,273	19,698	1.4%		
220 Parking	1,145,758	1,010,217	1,137,137	1,252,772	1,776,334	1,776,334	1,805,150	28,816	1.6%	1,472,793	(332,357)	-18.4%		
<b><u>Internal Service Funds</u></b>														
240 Vehicle Replacement	-	497,712	73,276	102,142	527,190	527,190	119,965	(407,225)	0.0%	186,965	67,000	55.8%		
250 Workers' Compensation	117,656	333,246	28,573	189,984	310,680	310,680	320,014	9,333	3.0%	332,640	12,626	3.9%		
260 Employee Benefits	-	-	-	-	-	-	-	-	0.0%	-	-	0.0%		
<b>Total Other Funds</b>	<b>4,593,526</b>	<b>4,400,448</b>	<b>5,165,077</b>	<b>6,115,515</b>	<b>30,189,670</b>	<b>30,039,670</b>	<b>11,726,806</b>	<b>(18,312,864)</b>	<b>-61.0%</b>	<b>11,152,544</b>	<b>(574,263)</b>	<b>-4.9%</b>		
<b>Total All Funds</b>	<b>15,597,792</b>	<b>16,408,672</b>	<b>19,213,659</b>	<b>18,990,771</b>	<b>44,066,973</b>	<b>43,955,688</b>	<b>25,985,518</b>	<b>(17,970,170)</b>	<b>-40.9%</b>	<b>25,581,125</b>	<b>(404,393)</b>	<b>-1.6%</b>		
Less Transfers Between Funds	1,777,710	2,225,310	4,073,630	2,206,042	13,218,563	13,218,563	5,198,991	(8,019,572)	-60.7%	4,235,301	(963,690)	-18.5%		
<b>Net Expenditures All Funds</b>	<b>13,820,082</b>	<b>14,183,362</b>	<b>15,140,029</b>	<b>16,784,729</b>	<b>30,848,410</b>	<b>30,737,125</b>	<b>20,786,527</b>	<b>(9,950,598)</b>	<b>-32.4%</b>	<b>21,345,824</b>	<b>559,297</b>	<b>2.7%</b>		



Resource Allocation Plan FY 2010-12

# **GENERAL FUND**



# General Fund

## Revenues and Transfers In

- FY 2010-11 = \$14,389,308
- FY 2011-12 = \$14,447,680

## Expenditures and Transfers Out

- FY 2010-11 = \$14,258,712
- FY 2011-12 = \$14,428,582

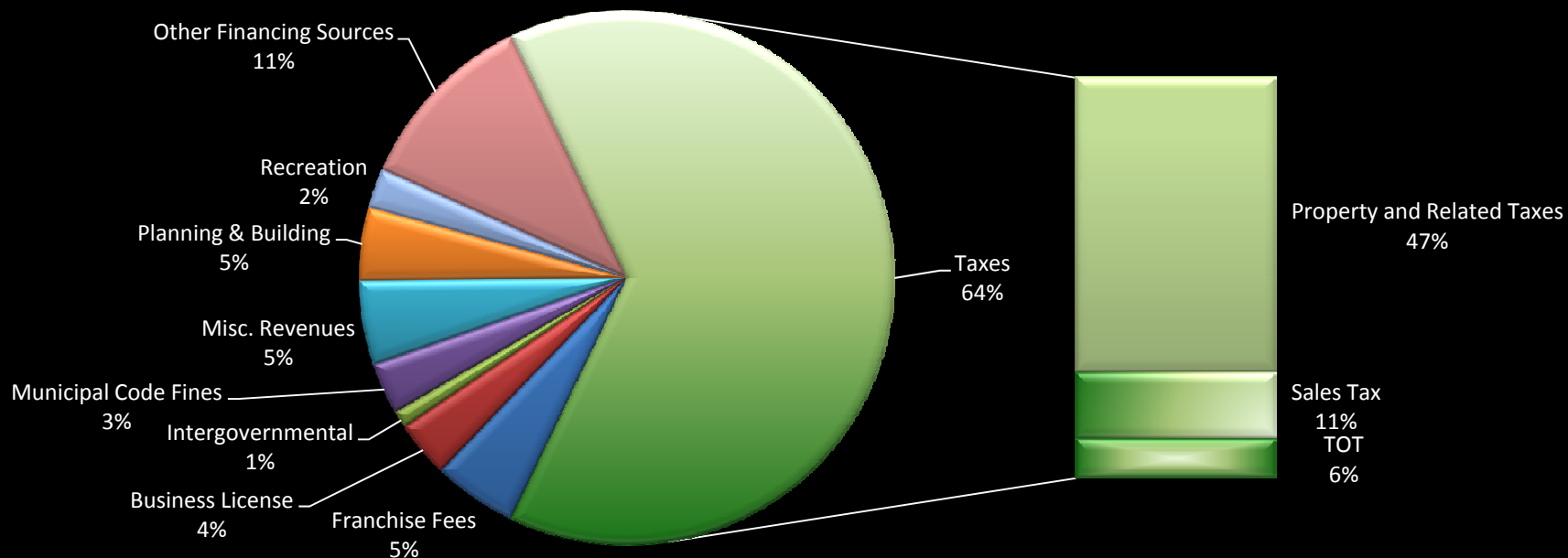
## Reserves

- FY 2010-11 = \$2,746,202
- FY 2011-12 = \$2,765,300



# General Fund Summary

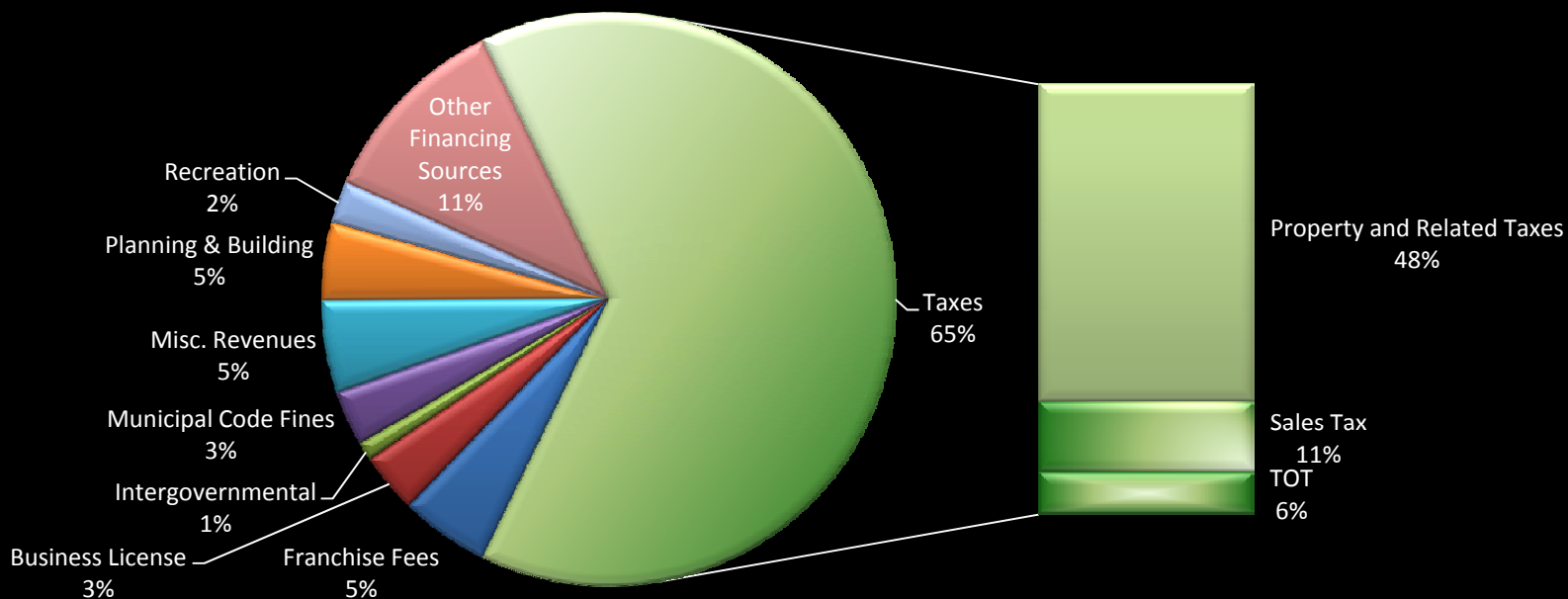
## General Fund Summary FY 2010-11 Where do Revenues Come From





# General Fund Summary

## General fund Summary FY 2011-12 Where do Revenues Come From



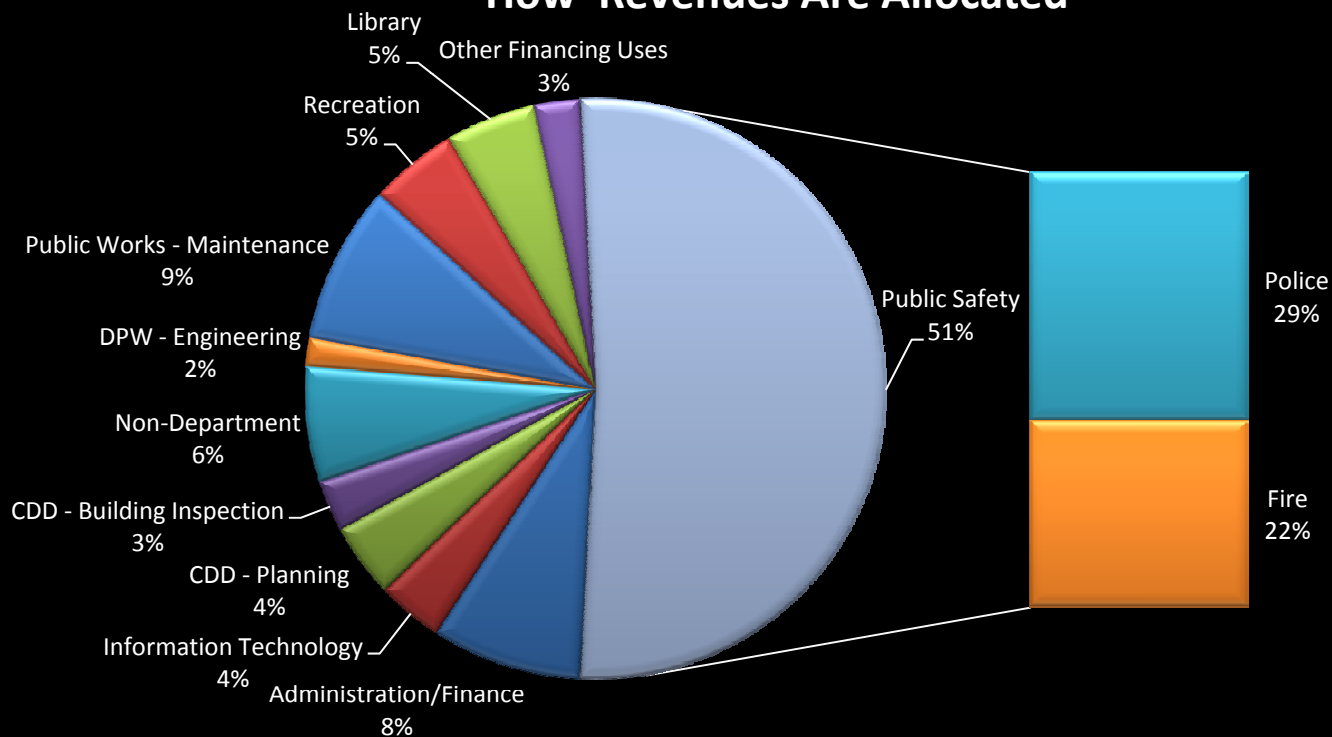


# General Fund Summary

## General Fund Summary

FY 2010-11

### How Revenues Are Allocated



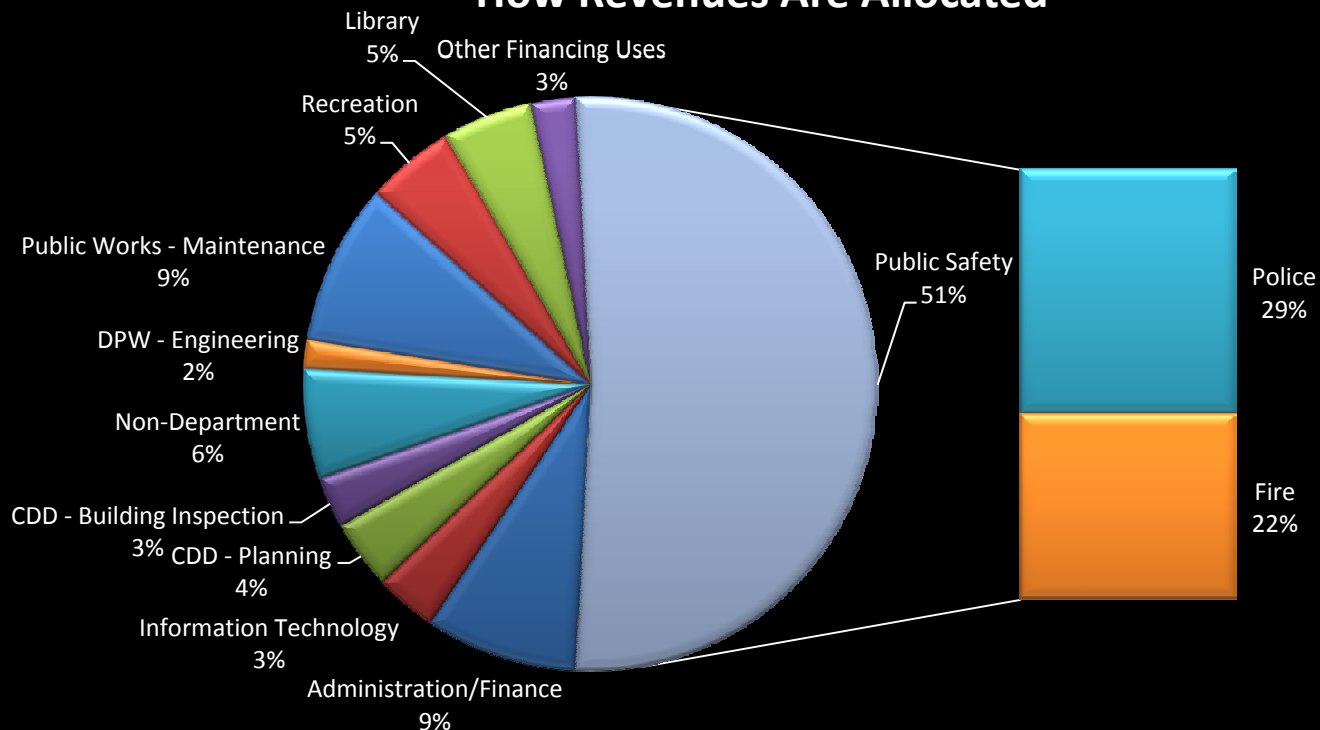


# General Fund Summary

## General Fund Summary

FY 2011-12

### How Revenues Are Allocated



# General Fund Summary



City of Sausalito						
General Fund Reserves						
	Stabilization Reserve	Emergency Reserve	Total General Fund - Fund Balance	Disaster Assistance Fund	Total Reserves	Reserves as % of Annual Expenditures
<b>Beginning Balance 07/01/2010</b>	1,982,504	633,102	<b>2,615,606</b>	962,616	<b>3,578,222</b>	<b>25.7%</b>
FY 2011 Revenues	14,389,308			10,000		
Less FY 2011 Expenditures	-14,258,712					
<b>Ending Balance 06/30/2011</b>	<b>2,113,100</b>	<b>633,102</b>	<b>2,746,202</b>	<b>972,616</b>	<b>3,718,818</b>	<b>26.1%</b>
FY 2012 Revenues	14,447,680			10,000		
Less FY 2012 Expenditures	-14,428,582					
<b>Ending Balance 06/30/2012</b>	<b>2,132,198</b>	<b>633,102</b>	<b>2,765,300</b>	<b>982,616</b>	<b>3,747,916</b>	<b>26.0%</b>
Adjustment to Target (10% each)	-689,340	689,340				
<b>Ending Balances 06/30/2012</b>	<b>1,442,858</b>	<b>1,322,442</b>	<b>2,765,300</b>	<b>982,616</b>	<b>3,747,916</b>	<b>26.0%</b>



# General Fund Revenues/Transfers-In



City of Sausalito General Fund Revenue Budget FY 2010-2012												
Description	Actual	Actual	Actual	Actual	Adopted	Amended	Requested	Increase	%	Projected	Increase	%
	2005-06	2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	(Decrease) Over Prior Year Budget		2011-12	(Decrease) Over Prior Year Budget	
Secured Property Tax	4,323,693	4,625,811	4,904,245	5,119,496	5,535,000	5,335,000	5,388,350	53,350	1.0%	5,496,117	107,767	2.0%
Excess ERAF	708,389	536,237	566,558	630,763	650,000	717,500	650,000	(67,500)	-9.4%	650,000	-	0.0%
AB 418 ERAF Settle for Special Edu			301,280		-	-		-	0.0%		-	0.0%
ERAFIII Shift	(203,187)		-	-	-	-		-	0.0%		-	0.0%
<b>Total Secured Property Tax</b>	<b>4,828,894</b>	<b>5,162,048</b>	<b>5,772,083</b>	<b>5,750,259</b>	<b>6,185,000</b>	<b>6,052,500</b>	<b>6,038,350</b>	<b>(14,150)</b>	<b>-0.2%</b>	<b>6,146,117</b>	<b>107,767</b>	<b>1.8%</b>
Unsecured Property Tax	122,714	104,560	114,332	114,413	120,000	130,000	120,000	(10,000)	-7.7%	120,000	-	0.0%
Property Transfer Tax	142,566	121,642	109,493	49,670	50,000	50,000	50,000	-	0.0%	50,000	-	0.0%
Property Tax In Lieu of VLF	479,266	482,038	514,838	544,904	550,000	562,500	550,000	(12,500)	-2.2%	550,000	-	0.0%
Sales & Use Tax General	1,103,532	1,147,377	1,196,784	1,226,052	1,100,000	1,050,000	1,060,500	10,500	1.0%	1,071,105	10,605	1.0%
Sales & Use Tax Compensation Fund	329,512	364,418	429,822	417,744	420,000	367,250	400,000	32,750	8.9%	400,000	-	0.0%
Prop 172 Sales Tax for Police	82,688	87,004	54,527	49,956	60,000	50,000	60,000	10,000	20.0%	60,000	-	0.0%
Transient Occupancy Tax (Hotels)	946,151	988,281	1,005,985	860,117	900,000	850,000	900,000	50,000	5.9%	900,000	-	0.0%
<b>Total Taxes</b>	<b>8,035,324</b>	<b>8,457,368</b>	<b>9,197,865</b>	<b>9,013,114</b>	<b>9,385,000</b>	<b>9,112,250</b>	<b>9,178,850</b>	<b>66,600</b>	<b>0.7%</b>	<b>9,297,222</b>	<b>118,372</b>	<b>1.3%</b>
Electric Utility	37,047	42,428	42,954	42,600	42,000	42,000	45,000	3,000	7.1%	45,000	-	0.0%
Gas Utility	37,563	38,192	36,871	40,937	40,000	40,000	30,000	(10,000)	-25.0%	30,000	-	0.0%
Garbage	421,581	441,685	456,964	545,416	450,000	450,000	500,000	50,000	11.1%	500,000	-	0.0%
Cable TV	125,087	170,560	146,291	137,176	150,000	150,000	150,000	-	0.0%	150,000	-	0.0%
<b>Total Franchise Fees</b>	<b>621,278</b>	<b>692,865</b>	<b>683,080</b>	<b>766,128</b>	<b>682,000</b>	<b>682,000</b>	<b>725,000</b>	<b>43,000</b>	<b>6.3%</b>	<b>725,000</b>	<b>-</b>	<b>0.0%</b>
Bus License Audit	(31,622)	(33,244)	(35,065)	(36,154)	(35,000)	(35,000)	(35,000)	-	0.0%	(35,000)	-	0.0%
Contractors Bus Lic.	28,513	27,307	28,136	26,279	25,000	25,000	30,000	5,000	20.0%	30,000	-	0.0%
Gross Receipts BL	452,976	416,084	469,691	421,469	400,000	400,000	425,000	25,000	6.3%	425,000	-	0.0%
Home Business	40,060	18,885	16,744	18,908	15,000	15,000	15,000	-	0.0%	15,000	-	0.0%
Apartments	14,015	78,009	32,231	22,252	25,000	25,000	25,000	-	0.0%	25,000	-	0.0%
Temp Special Events	18,735	18,570	18,935	20,040	15,000	15,000	20,000	5,000	33.3%	20,000	-	0.0%
Misc Flat Rate	9,958	6,296	4,361	4,068	5,000	5,000	5,000	-	0.0%	5,000	-	0.0%
Business License Unapplied Pay			2,481	6,274	-	-		-	0.0%		-	0.0%
<b>Total Business License</b>	<b>532,634</b>	<b>531,907</b>	<b>537,514</b>	<b>483,135</b>	<b>450,000</b>	<b>450,000</b>	<b>485,000</b>	<b>35,000</b>	<b>7.8%</b>	<b>485,000</b>	<b>-</b>	<b>0.0%</b>

# General Fund Revenues/Transfers-In



City of Sausalito General Fund Revenue Budget FY 2010-2012												
					Adopted	Amended	Requested	Increase		Projected	Increase	
	Actual	Actual	Actual	Actual	Budget	Budget	Budget	(Decrease)		Budget	(Decrease)	
Description	2005-06	2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	Over Prior	%	2011-12	Over Prior	%
								Year Budget	Change		Year Budget	Change
Homeowner's Exemption	38,210	37,423	37,521	37,323	37,500	37,500	37,500	-	0.0%	37,500	-	0.0%
Motor Vehicle	49,508	44,012	33,049	25,518	30,000	30,000	30,000	-	0.0%	30,000	-	0.0%
State Mandates SB 90	109,123	32,665	204,236	2,620	80,000	80,000	80,000	-	0.0%	80,000	-	0.0%
<b>Total State of California Funding</b>	<b>196,841</b>	<b>114,100</b>	<b>274,806</b>	<b>65,461</b>	<b>147,500</b>	<b>147,500</b>	<b>147,500</b>	<b>-</b>	<b>0.0%</b>	<b>147,500</b>	<b>-</b>	<b>0.0%</b>
SMEMPS - Ambulance	104,177	92,150	117,388	148,645	125,000	111,000	125,000	14,000	12.6%	125,000	-	0.0%
Abandoned Vehicle Abate Reimb.	7,449	3,888	10,152	5,484	6,000	6,000	6,000	-	0.0%	6,000	-	0.0%
Booking Fee Reimbursement	-	12,623	-	-	-	-	-	-	0.0%	-	-	0.0%
Admin Fees	30,389	25,633	30,446	28,728	25,000	25,000	25,000	-	0.0%	25,000	-	0.0%
Police	40,000	15,757	16,335	21,401	15,000	15,000	15,000	-	0.0%	15,000	-	0.0%
Film Permits	500	900	1,975	1,850	1,500	1,500	1,500	-	0.0%	1,500	-	0.0%
Police - Alarms	5,730	8,465	8,225	18,825	6,000	6,000	6,000	-	0.0%	6,000	-	0.0%
Fire	1,031	6,360	2,349	1,491	1,200	1,200	1,200	-	0.0%	1,200	-	0.0%
Public Work	7,997	2,847	4,200	3,285	2,500	2,500	2,500	-	0.0%	2,500	-	0.0%
Library Fees	20,346	19,333	19,407	17,338	19,000	19,000	19,000	-	0.0%	19,000	-	0.0%
Municipal Code Fines	313,260	368,352	330,643	428,958	400,000	400,000	450,000	50,000	12.5%	450,000	-	0.0%
Code Enforcement Muni Code Fine	-	22,448	2,311	-	-	-	-	-	0.0%	-	-	0.0%
Interest on Investments	7,644	23,475	464,155	312,199	6,000	306,000	325,000	19,000	6.2%	350,000	25,000	7.7%
Land, Antennas, etc	118,336	128,338	130,636	130,599	140,000	140,000	140,000	-	0.0%	140,000	-	0.0%
Bldg Lease	2,153	-	-	-	-	-	-	-	0.0%	-	-	0.0%
Pay Phone Profits	991	722	-	-	-	-	-	-	0.0%	-	-	0.0%
Contribution - Private	-	-	25,000	100	-	-	-	-	0.0%	-	-	0.0%
Contribution - Library Friends	50,000	50,000	10,000	65,000	53,000	53,000	53,000	-	0.0%	53,000	-	0.0%
Contribution - Library Foundation	-	-	-	-	35,000	35,000	-	(35,000)	#####	-	-	0.0%
Misc Revenue	36,945	6,329	217,148	(1,974)	2,000	2,000	2,000	-	0.0%	2,000	-	0.0%
Art Festival Parking	6,934	7,190	7,449	6,929	7,000	7,000	7,000	-	0.0%	7,000	-	0.0%
Proceeds of Sale of Fix Assets	501	120	175,414	1,100	-	-	-	-	0.0%	-	-	0.0%
<b>Total Misc Revenues</b>	<b>754,383</b>	<b>794,929</b>	<b>1,573,232</b>	<b>1,189,959</b>	<b>844,200</b>	<b>1,130,200</b>	<b>1,178,200</b>	<b>48,000</b>	<b>4.2%</b>	<b>1,203,200</b>	<b>25,000</b>	<b>2.1%</b>

# General Fund Revenues/Transfers-In –



City of Sausalito General Fund Revenue Budget FY 2010-2012													
Description	Actual 2005-06	Actual 2006-07	Actual 2007-08	Actual 2008-09	Adopted Budget 2009-10	Amended Budget 2009-10	Requested Budget 2010-11	Increase (Decrease)			Projected Budget 2011-12	Increase (Decrease)	
								Over Prior Year Budget	% Change	% Change		Over Prior Year Budget	% Change
Planning & Building Revenue	583,417	696,066	848,920	634,707	519,300	597,300	634,100	36,800	6.2%		634,100	-	0.0%
Recreation Revenue	335,765	299,730	254,467	314,571	324,000	342,000	340,500	(1,500)	-0.4%		340,500	-	0.0%
<b>Total Operating Revenues</b>	<b>11,059,641</b>	<b>11,586,965</b>	<b>13,369,884</b>	<b>12,467,075</b>	<b>12,352,000</b>	<b>12,461,250</b>	<b>12,689,150</b>	<b>227,900</b>	<b>1.8%</b>		<b>12,832,522</b>	<b>143,372</b>	<b>1.1%</b>
<b>Total Expenditures (see expend summary)</b>	<b>10,823,947</b>	<b>11,373,224</b>	<b>12,124,582</b>	<b>12,625,256</b>	<b>13,617,303</b>	<b>13,556,018</b>	<b>13,813,712</b>	<b>257,694</b>	<b>1.9%</b>		<b>14,068,582</b>	<b>254,870</b>	<b>1.8%</b>
Excess (Deficiency) of Revenues over Expenditures	235,694	213,741	1,245,301	(158,181)	(1,265,303)	(1,094,768)	(1,124,562)	(29,794)	2.7%		(1,236,060)	(111,498)	9.9%
<b>Other Financing Sources (Uses)</b>								-	0.0%			-	0.0%
Parking Transfer In	800,000	700,000	900,000	1,000,000	1,000,000	1,000,000	1,085,000	85,000	8.5%		1,000,000	(85,000)	-7.8%
Sewer Transfer In	79,000	79,000	79,000	79,000	79,000	79,000	162,283	83,283	105.4%		162,283	-	0.0%
Tidelands Transfer In	144,854	200,000	205,000	219,500	219,500	219,500	219,500	-	0.0%		219,500	-	0.0%
Old City Hall Transfer In	112,500	150,000	150,000	150,000	150,000	150,000	100,000	(50,000)	-33.3%		100,000	-	0.0%
MLK Loan Pmts to City					100,000	200,000	100,000	(100,000)	-50.0%		100,000	-	0.0%
MLK Transfer in (Admin)	33,375	33,375	33,375	33,375	33,375	33,375	33,375	-	0.0%		33,375	-	0.0%
<b>Total Transfer In</b>	<b>1,169,729</b>	<b>1,162,375</b>	<b>1,367,375</b>	<b>1,481,875</b>	<b>1,581,875</b>	<b>1,681,875</b>	<b>1,700,158</b>	<b>18,283</b>	<b>1.1%</b>		<b>1,615,158</b>	<b>(85,000)</b>	<b>-5.0%</b>
Transfer (Out) (see expenditure summary)	(151,319)	(535,000)	(1,924,000)	(250,000)	(260,000)	(360,000)	(445,000)	(85,000)	23.6%		(360,000)	85,000	-19.1%
<b>Total Other Financing Sources (Uses)</b>	<b>1,018,411</b>	<b>627,375</b>	<b>(556,625)</b>	<b>1,231,875</b>	<b>1,321,875</b>	<b>1,321,875</b>	<b>1,255,158</b>	<b>(66,717)</b>	<b>-5.0%</b>		<b>1,255,158</b>	<b>-</b>	<b>0.0%</b>
Net Change in Fund Balance	1,254,105	841,116	688,676	1,073,694	56,572	227,107	130,596	(96,511)	-42.5%		19,098	(111,498)	-85.4%
Estimated Budget Carryover	(1,479,191)												
Beg undesignat, unreserved fund bal	-	(225,086)	616,030	1,314,804	1,407,044	2,388,499	2,615,606	227,107	9.5%		2,746,202	130,596	5.0%
<b>End undesignat, unreserved fund bal</b>	<b>(225,086)</b>	<b>616,030</b>	<b>1,311,712</b>	<b>2,388,499</b>	<b>1,463,616</b>	<b>2,615,606</b>	<b>2,746,202</b>	<b>130,596</b>	<b>5.0%</b>		<b>2,765,300</b>	<b>19,098</b>	<b>0.7%</b>